Oportun

Investor Presentation

August 2025

Forward-looking statements

This presentation and the accompanying oral presentation contain forward-looking statements. All statements other than statements of historical fact contained in this presentation and the accompanying oral presentation, including statements as to future performance, results of operations and financial position; achievement of our strategic priorities and goals; our expectations regarding loan origination growth; our expectations regarding macroeconomic conditions and future growth opportunities; our net charge-off rate projections and expectations; our profitability and future growth opportunities; our expectation regarding the effect of trends in fair value mark-to-market adjustments on our loan portfolio and asset-backed notes; third quarter and full-year 2025 outlook; our expectations regarding total revenue, net income, and Adjusted Net Income, Return on Equity and Adjusted ROE, Adjusted EPS, Adjusted EBITDA, operating expenses, originations and annualized NCO rates in full year 2025; business strategy; and plans and objectives of management for future operations of Oportun Financial Corporation ("Oportun," "we," "us," "our," or the "Company"), are forward-looking statements. These statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the Company's actual results and financial position, as well as our plans, objectives and expectations for our performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. These risks and uncertainties include those risks described in Oportun's filings with the Securities and Exchange Commission under the caption "Risk Factors", including the Company's most recent annual report on Form 10-K, and include, but are not limited to: our ability to retain existing members and attract new members; our ability to accurately predict demand for, and develop, our financial products and services; the effectiveness of our A.I. model; macroeconomic conditions, including fluctuating inflation and market interest rates; Oportun's future financial performance, including trends in revenue, net revenue, operating expenses, and net income; increases in loan non-payments, delinquencies and charge-offs; Oportun's ability to operate successfully in a highly regulated industry; Oportun's ability to increase market share and enter into new markets; Oportun's ability to realize the benefits from acquisitions and integrate acquired technologies; the risk of security breaches or incidents affecting the Company's information technology systems or those of the Company's third-party vendors or service providers; Oportun's ability to successfully offer loans in additional states; Oportun's ability to compete successfully with companies that are currently in, or may in the future enter, our industry; changes in Oportun's ability to obtain additional financing on acceptable terms or at all; and Oportun's potential need to seek additional strategic alternatives, including restructuring or refinancing its debt, seeking additional debt or equity capital, or reducing or delaying its business activities.

In some cases, you can identify forward-looking statements by terminology such as "aim," "anticipate," "assume," "believe," "contemplate," "continue," "could," "due," "estimate," "expect," "goal," "intend," "may," "objective," "plan," "predict," "potential," "positioned," "seek," "should," "target," "will," "would," or the negative of these terms or other similar words. These forward-looking statements are subject to the safe harbor provisions under the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are only predictions. Oportun has based these forward-looking statements on its current expectations and projections about future events, financial trends and risks and uncertainties that it believes may affect its business, financial condition and results of operations. Also, these forward-looking statements represent the Company's estimates and assumptions only as of the date of this presentation. The Company assumes no obligation to update any forward-looking statements after the date of this presentation, except as required by law.

This presentation also contains estimates and other statistical data made by independent parties and by the Company relating to market size and growth and other industry data. These data involve a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. The Company has not independently verified the statistical and other industry data generated by independent parties and contained in this presentation and, accordingly, it cannot guarantee their accuracy or completeness. In addition, projections, assumptions and estimates of its future performance and the future performance of the industries in which it operates are necessarily subject to a high degree of uncertainty and risk due to a variety of factors. These and other factors could cause results to differ materially from those expressed in the estimates made by the independent parties and by Oportun.

You should view this presentation and the accompanying oral presentation with the understanding that our actual future results, levels of activity, performance and achievements may be materially different from what we expect.

This presentation includes certain non-GAAP financial measures. Non-GAAP financial measures are presented in addition to, and not as a substitute for, and are not superior to, financial measures calculated in accordance with GAAP. The Company believes these Non-GAAP measures can be useful measures for period-to-period comparisons of our core business and provide useful information to investors and others in understanding and evaluating our operating results. Non-GAAP financial measures are provided in addition to, and not as a substitute for, and are not superior to, financial measures calculated in accordance with GAAP. In addition, the non-GAAP measures we use, as presented, may not be comparable to similar measures used by other companies. See the Appendix for a reconciliation of non-GAAP financial measures to the most comparable measure, calculated in accordance with GAAP.

All financial information and other metrics used in this presentation are as of June 30, 2025, unless otherwise noted.

Company Overview

Oportun

Overview of Oportun Financial (Nasdaq: OPRT)

We provide intelligent borrowing and savings capabilities to help our members build a better financial future

- Oportun offers products that holistically address two of the most fundamental challenges to financial health and resilience: access to affordable credit and the ability to build adequate savings
- Our customers are hard-working, responsible individuals with modest incomes and limited savings who often rely on credit to manage unexpected or large expenses
- We strive to make the application and servicing process quick and convenient through our customer-first, omni-channel platform
- Our business is powered by a proprietary, centralized technology platform and fully automated risk engine, which enables real-time approval decisions without manual exceptions or overrides
- Since our founding in 2005, we have originated more than 7.7 million loans and extended more than $20.8 billion in credit, helping 1.3 million members build credit histories
- Additionally, since 2015, our Set & Save™ members have set aside more than $12.0 billion in savings, averaging approximately $1,800 per member per year

Summary Financial Data	
FY24 Revenue ($M)	$ 1,002
FY24 Aggregate Originations ($M)	$ 1,775
FY24 Portfolio Yield	33.5 %
FY24 Annualized Net Charge-Off Rate	12.0 %
FY24 Adjusted EBITDA ($M)	$ 105
FY 24 Adjusted EPS	$ 0.72

See Appendix for Key Definitions and non-GAAP reconciliation to the most comparable GAAP measure; numbers may not foot or cross due to rounding

Borrowing, savings and budgeting for hardworking individuals

Mission Empowering members to build a better future

Unsecured Personal Loans

Secured Personal Loans

Savings

Strong Customer Value Proposition

Proprietary Underwriting Engine

Comprehensive Physical and Digital Channels

Unique Servicing and Collections Capabilities

Award Winning Savings Product

Oportun Target Market

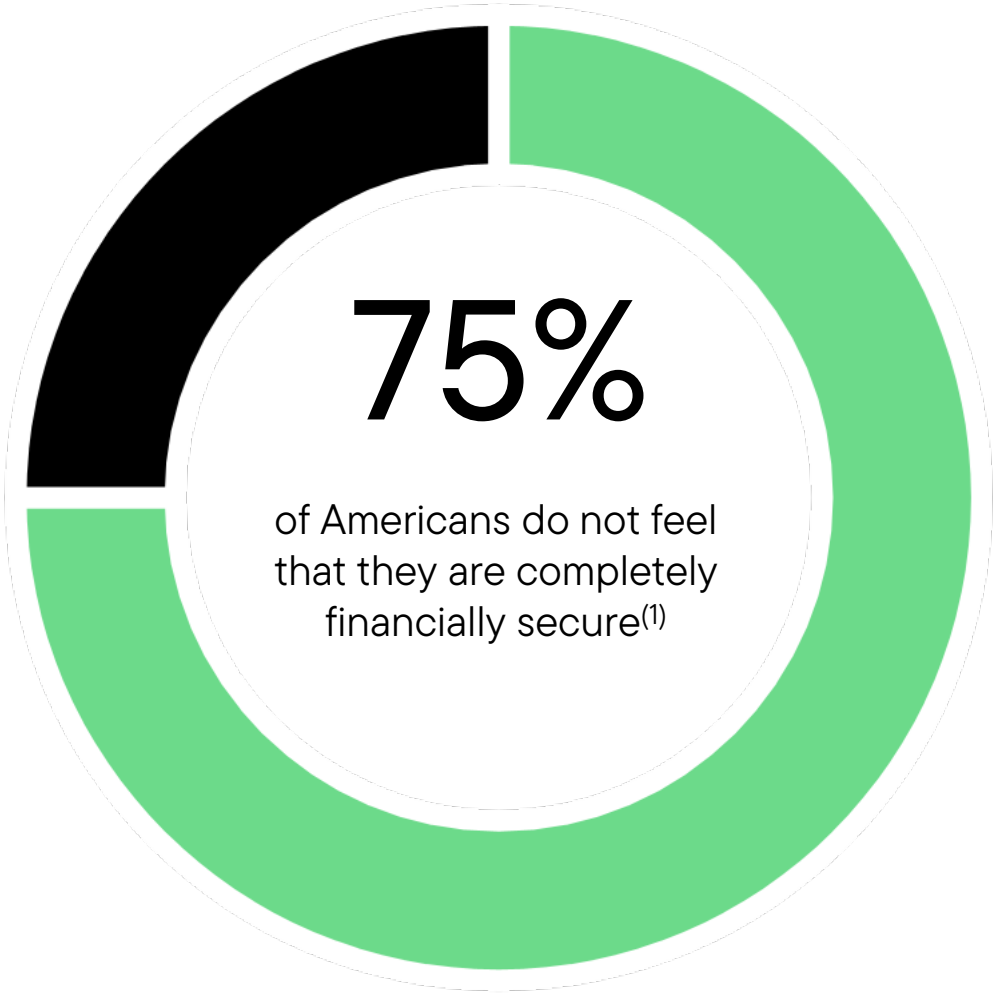
Thin-file / no-file borrowers who are traditionally underserved

Low-to-moderate income individuals benefiting from responsible lending and effortless savings products

English and Spanish speaking customer base, seamlessly engaging with bilingual contact center team

Addressing the biggest challenges facing U.S. consumers

70%	of U.S. households struggle with spending, saving, borrowing and planning[2]
59%	would struggle to come up with $1,000 in an emergency[3]
51%	had bank-related account fees in the past year[4]
57%	are not confident about their long-term financial goals[2]
78%	aren't completely satisfied with the amount of money they've saved[5]



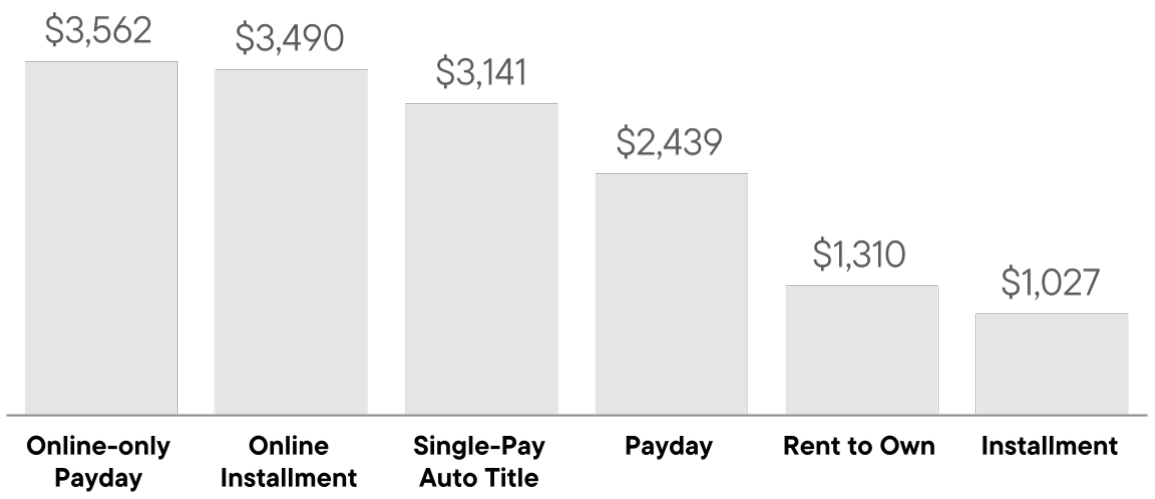
Responsibly structured credit products

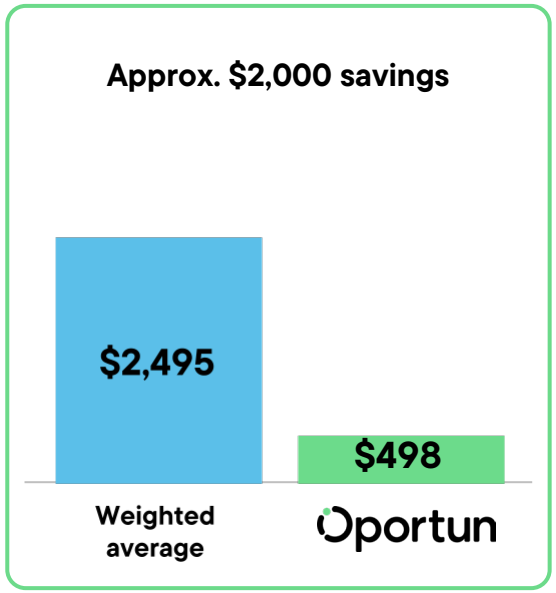
Member Solution	Unsecured Personal Loans	Secured Personal Loans
Use Case	Simple-to-understand, affordable, unsecured, fully-amortizing installment loans with fixed payments	Personal installment loan product secured by an automobile, allowing members to access larger loan sizes
Avg Loan Size 25th and 75th Percentile	$2,964 $1,000 | $4,100	$6,334 $3,100 | $8,675
Avg Term 25th and 75th Percentile	25 months 18 | 33 months	34 months 25 | 42 months
Weighted Avg APR	35.8%	35.1%

Data based on originations for the three-months ended June 30, 2025.

Compelling customer value proposition compared to the alternatives

Cost of borrowing $1,500[6]





Positive social impact

1.3M

Credit histories established[7]

Expense multiples of Oportun costs

Competitor products are **7 times** more expensive on average[8]

Online-only Payday loans are **7 times** more expensive

Credit Risk Platform Enables Highly Granular Decision Making and Competitive Advantage

100% centralized, automated underwriting with no overrides or exceptions

Billions of data points

analyzed using A.I. (machine learning) to develop credit and fraud models

1,000+ end nodes

allow for precision in approve / decline and loan amount decisions

3 independent frameworks

permit very fine gradations of credit risk

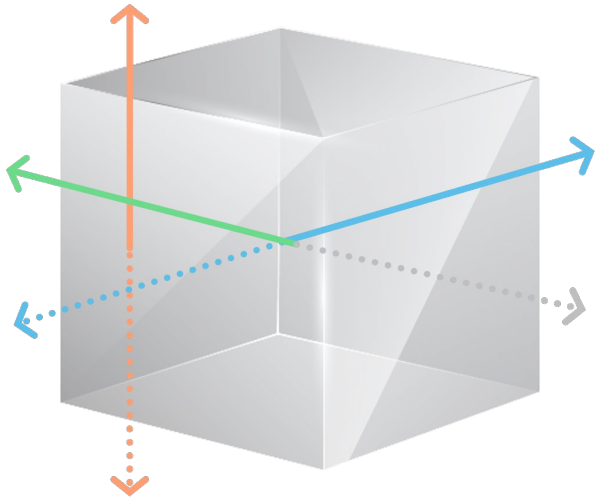
25+ alternative data sources

and ongoing machine learning application for new data sets

Added bank transaction data

to improve underwriting, marketing and servicing

Ability to adapt overnight to changing credit environment



Alternative Data Score

allows us to score 100% of customers, even no-hits and non-scorables

includes bank transaction, rental, and cell phone payment data, amongst numerous types

Income verification and ability-to-pay analysis

determines approve and loan amount

Custom built bureau score

more accurate for thin-file customers

Multi-channel loan fulfillment and servicing

44% of 2Q25 applicants used more than one channel to apply; **79%** utilized Mobile / Digital channel for at least part of their applications, even if they initiated in Retail or with a Contact Center

Loan Fulfillment Channels*

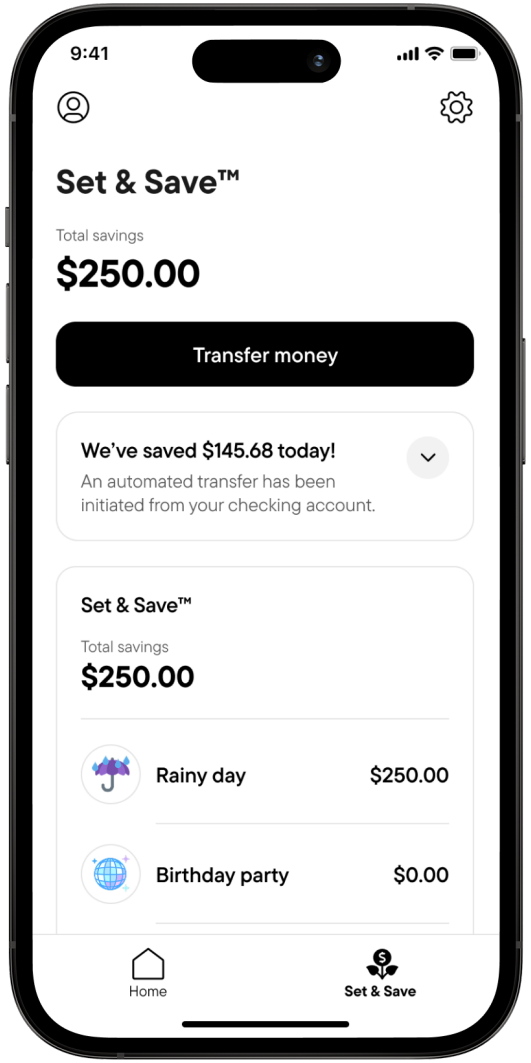
Mix	Channel	Scale
29%	**127 Retail locations and 468 Lending as a Service Partner locations**	• Retail locations located in Arizona, California, Florida, Illinois, New Jersey, Nevada, Texas, and Utah • Lending as a Service partners include DolEx Dollar Express, Barri Financial[9] and Western Union[10]
44%	**Contact Centers**	• 500+ contact center team members engaged in marketing products and assisting members through the loan process • Two contact centers in Mexico
27%	**Mobile / Digital**	• Award-winning mobile app and digital / online optimized for conversion

Payment Channels

Locations	
~62,000	PayNearMe, Family Dollar, 7-Eleven, CVS
~22,000	MoneyGram
~30,000	CheckFreePay, Walmart, Kroger, Walgreens

* Based on loan originations for the three months ended June 30, 2025

Savings remains a 2025 priority



Problem

59%

of U.S. consumers would struggle to come up with $1,000 in the event of an emergency(3)

Solution

A.I.-driven saving

that helps members effortlessly save toward their goals

Impact

$11.9B+

saved for members since 2015

#1 Savings App of 2025

according to Bankrate
9 Best Money-Saving Apps of 2025

Excellent Personal Finance Apps

according to Forbes
7 Personal Finance Apps For Simplifying Your Money

Strategic Priorities

Oportun

Consistent strategic focus delivering measurable results

Improving Credit Outcomes

- 30+ day delinquency rate and dollar net charge-offs have improved Y/Y for six and seven consecutive quarters, respectively
- Recently enhanced bank transaction model with implementation of consumer credit report *Plaid Check*
- Recalibrating originations more towards existing members

Strengthening Business Economics

- 15%+ Adjusted ROEs attained over last three quarters, progressing towards annual ROE target of 20-28%
- Q2 risk adjusted net interest margin ratio improved by 192 bps Y/Y to 16.3%
- Q2 Adjusted OpEx ratio improved by 46 bps Y/Y to 13.3%
- Expect 10% FY25 originations growth to support future revenue growth and operating leverage

Identifying High-Quality Originations

- Q2 referral-driven Y/Y originations growth of 127% to $34M
- Secured personal loan portfolio grew 58% year-over-year in Q2, reaching 7% of owned portfolio; FY24 secured NCO rate approximately 500 bps lower than unsecured
- Launched secured personal loans in Nevada and Utah during Q2; now available in 8 states

See Appendix for Key Definitions and non-GAAP reconciliation to the most comparable GAAP measure; numbers may not foot or cross due to rounding

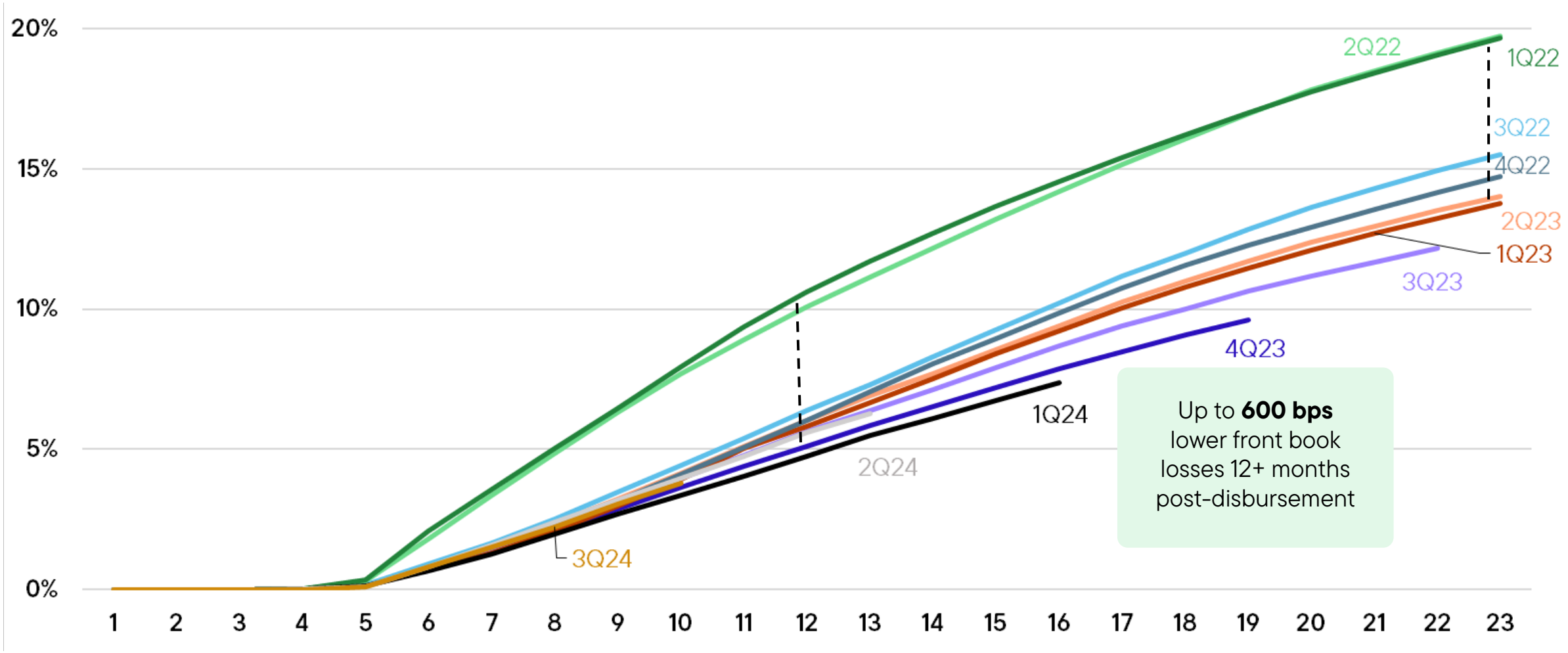
Disciplined credit stance reflects member stability

Strong employment and residential stability, with 94% of loans disbursed to U.S. bank accounts

Income Verified	**100%**	Of applicants, ~$50K median gross income
Loan Disbursement	**94%**	Of borrowers receive in U.S. bank accounts
Employment Stability	**5.1 Years**	On average with same employer
Residential Stability	**5.3 Years**	On average at same residence

Reflects member attributes relating to loans originated during 1Q25.

Improvement in net lifetime loss rate increases from 400 bps to up to 600+ bps after month 12 on book[11]

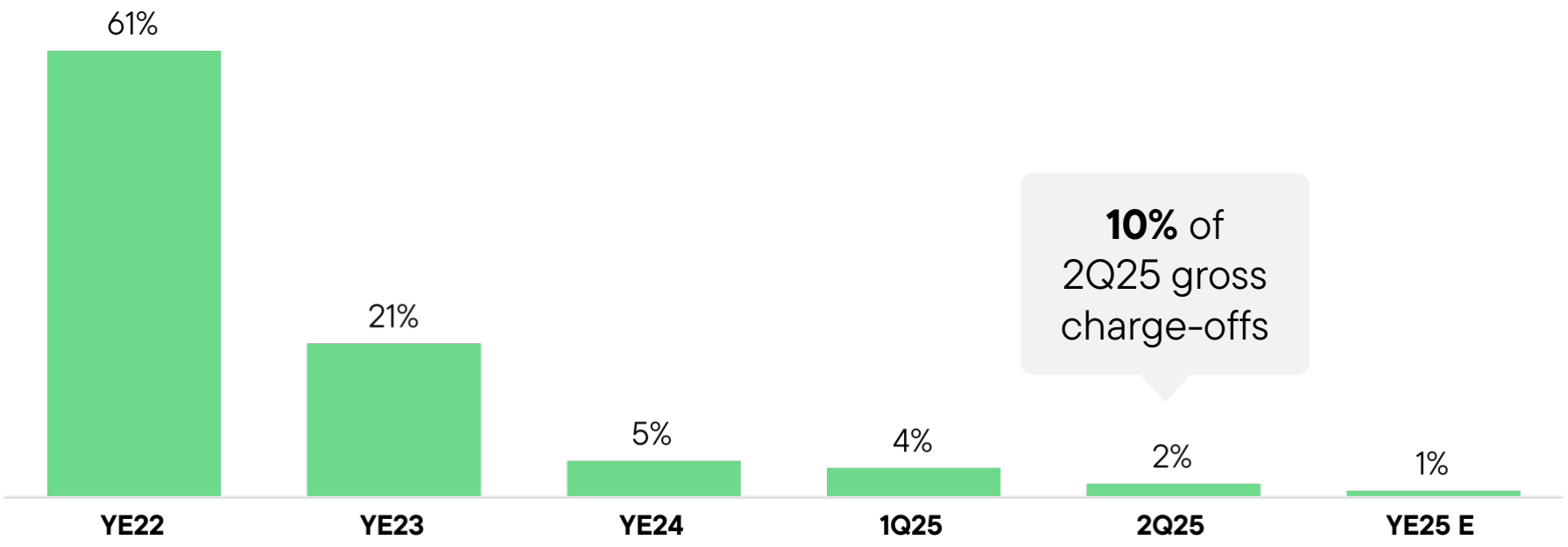


See Appendix for Key Definitions.

Back book (from pre-July 2022 credit tightening) has decreased to 2% of portfolio as of 2Q25; reiterating anticipated reduction to 1% by YE25

Pre-July 2022 Back Book Credit Tightening

Quarter-End Back Book Portfolio % of Owned Principal Balance Outstanding[12]



2Q25 Annualized Net Charge-Off Rate

11.6% Front Book

18.0% Back Book

See Appendix for Key Definitions of Front Book and Back Book

Financial Overview

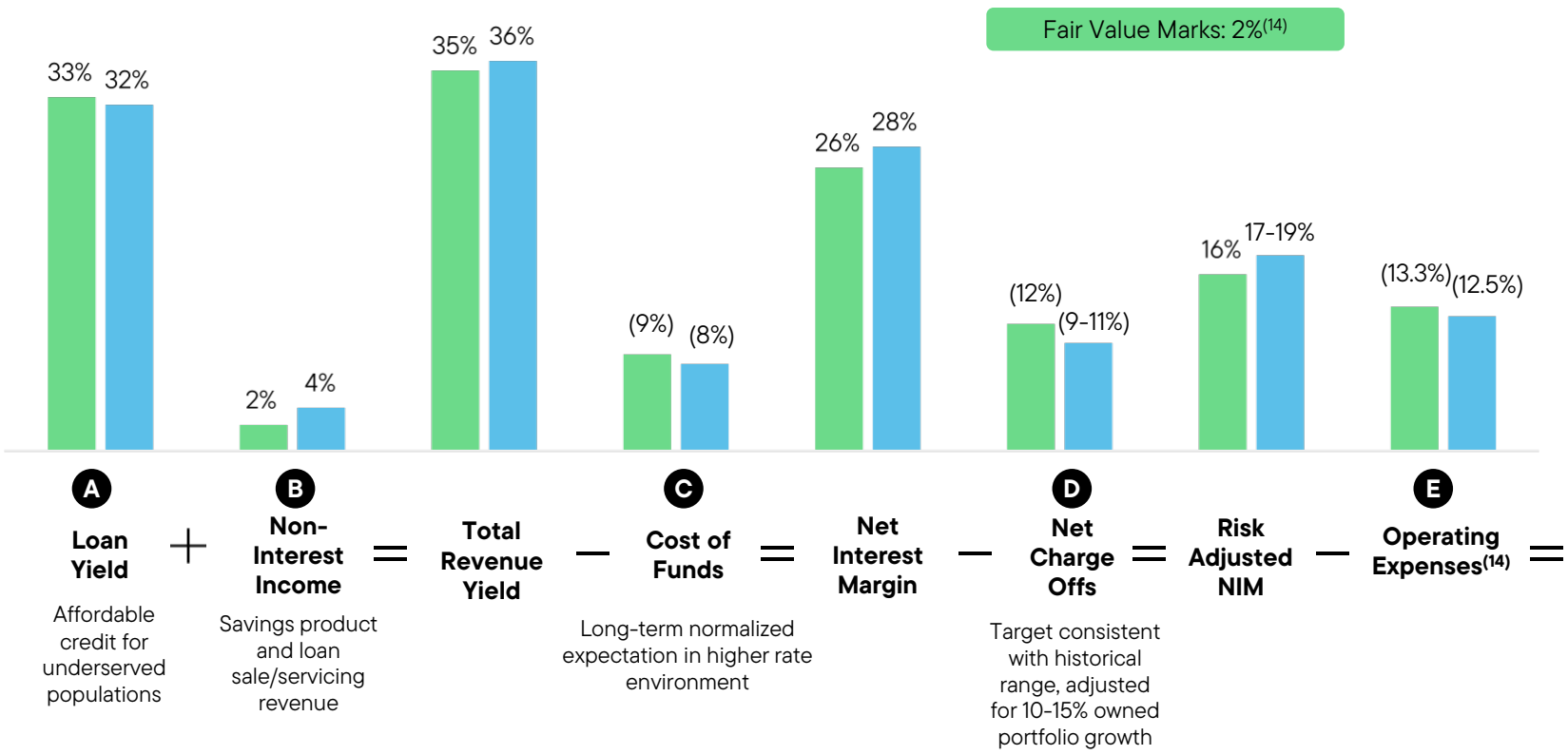
Oportun

Attractive unit economic model

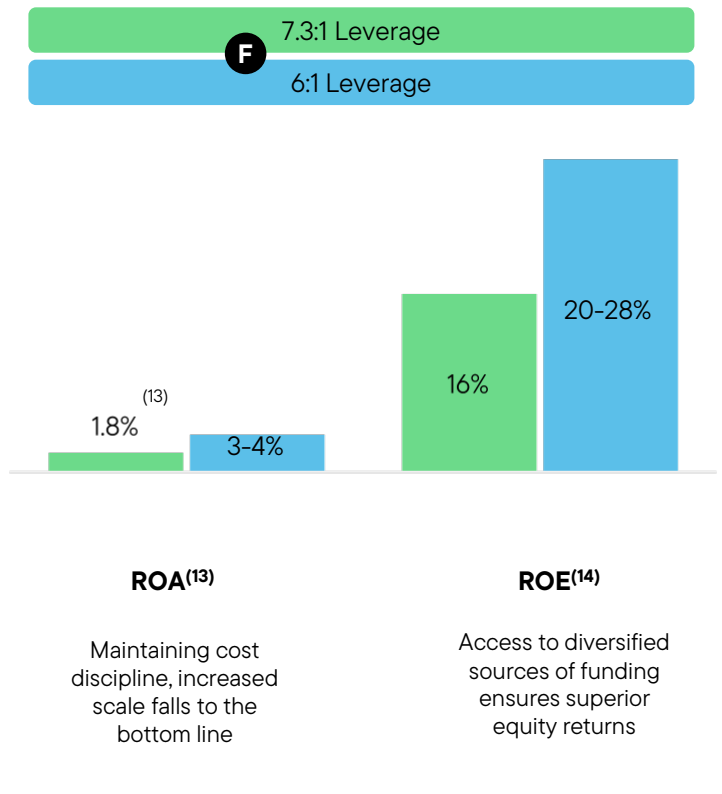
2Q25 Adjusted ROE of 16% was a 12 percentage point Y/Y improvement from 4% in 2Q24

2Q25 Metric Target

Illustrative Unit Economics as a % of Owned Principal Balance



Corporate Level Profitability



Note: Numbers may not foot or cross-foot due to rounding.

2Q25 earnings overview

GAAP profitable for third consecutive quarter; reiterating expectation for FY25 GAAP profitability

- $6.9M in 2Q Net Income, up $38M Y/Y
- $0.14 in EPS, up $0.92 Y/Y
- Achieved 7.4% ROE, up 41 percentage points Y/Y

Strong momentum continues with Q2 financial performance

- Adjusted EPS of $0.31 vs. 2Q24's $0.08
- Adjusted ROE of 16% vs. 2Q24's 3.5%
- Adjusted EBITDA of $31M, up $1M Y/Y
- NCO Rate of 11.9%, lower by 41 bps Y/Y; dollar net charge-offs lower by 6% Y/Y
- 30+ day delinquency rate of 4.4%, lower by 54 bps Y/Y
- OpEx of $94.4M, 13% Y/Y decline
- Reduced leverage sequentially from 7.6x to 7.3x; meaningfully reduced from 3Q24's 8.7x peak
- Grew loan originations Y/Y for third consecutive quarter; still expect approximately 10% FY25 growth

Raising 2025 Adjusted EPS expectations by 8% at the midpoint

- FY25 Adjusted EPS guidance of $1.20-$1.40 reflects 67%-94% growth
- Expect to be GAAP profitable in FY25
- FY25 Adjusted EBITDA expected to grow 29%-39%
- Anticipated FY25 operating expense of $380M, a $10M reduction from prior expectations, and an $30M reduction from 2024's $410M

See Appendix for Key Definitions and non-GAAP reconciliation to the most comparable GAAP measure.

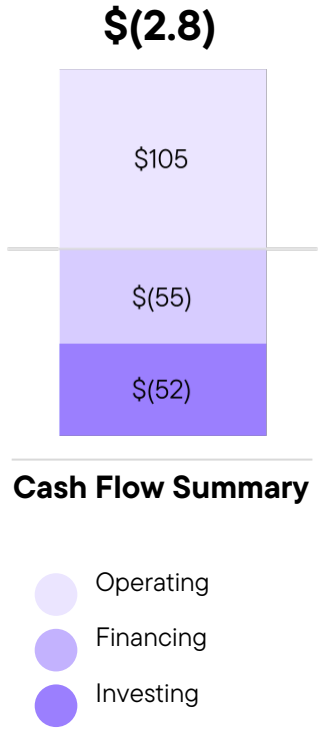
Second quarter 2025 capital and liquidity

Reduced leverage from 7.6x to 7.3x Q/Q, while repaying $55M of debt during 2Q; issued $439 million in ABS notes at a 5.67% weighted average yield in June, 128 bps lower than prior January transaction

Sources of Liquidity ($M)

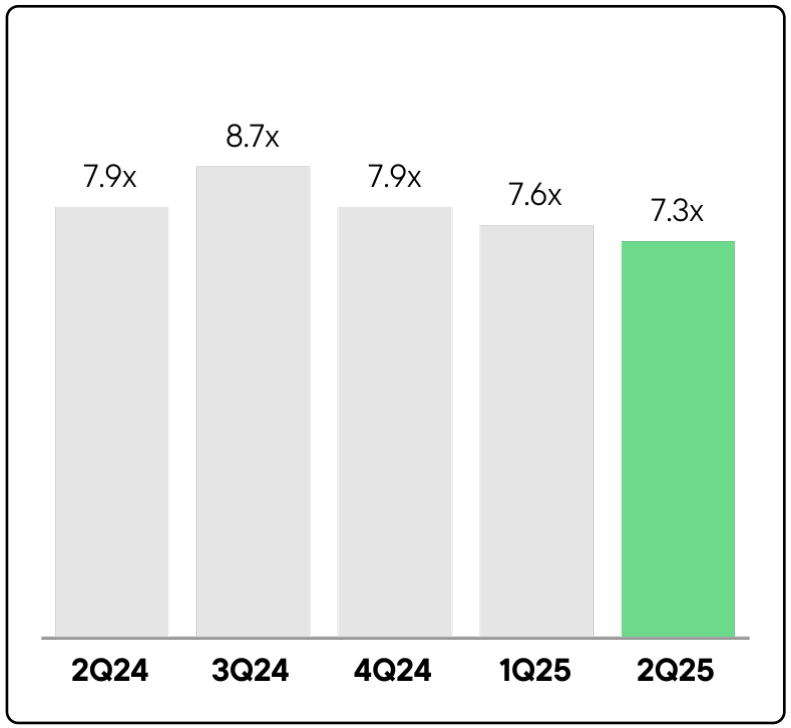
Fixed Rate Debt (%)

Net Change in Cash and Primary Drivers ($M)



- Net revenue and operating expenses
- Net borrowing and repayment
- Net lending and system development

Leverage (Debt to Equity)



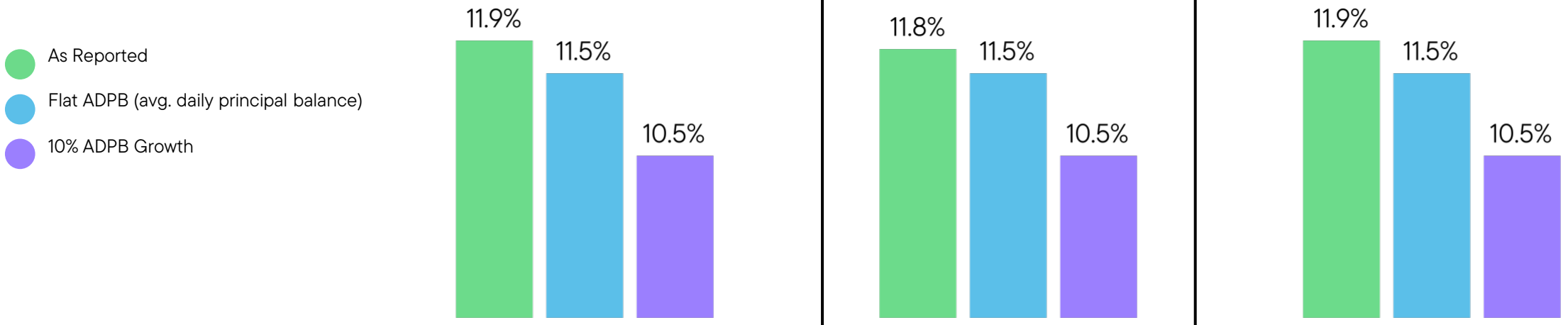
Note: Numbers may not foot or cross-foot due to rounding.

Third quarter and Full Year 2025 guidance

	3Q 2025E	FY 2025E
Total Revenue	$237 - $242M	$945 - $960M
Annualized Net Charge-off Rate (%)	11.8% +/- 15 bps	11.9% +/- 30 bps
Adjusted EBITDA*	$34 - $39M	$135 - $145M
Adjusted Net Income*	—	$58 - $67M
Adjusted EPS*	—	$1.20 - $1.40 Based on 48.0M FD shares
GAAP Net Income	—	GAAP Profitable

* See Appendix for Key Definitions and the revised Adjusted profitability metrics and forward looking adjusted EBITDA, Adjusted Net Income and Adjusted EPS reconciliation slides for a reconciliation to the most comparable GAAP measure; numbers may not foot or cross due to rounding.

Q3 expected annualized NCO rate would be ~30 bps lower with flat Y/Y average daily principal balance (ADPB)



	2Q25 Actual	3Q25 Guidance Midpoint	FY25 Guidance Midpoint
Y/Y As Reported ADPB Decline	-3%	-3%	-3%
Y/Y $NCO Decline	-6%	-4%	-4%

Note: Analysis assumes charge-offs in dollars is the same within each of the three time periods, with average daily principal balance (ADPB) solely driving the differences in annualized net charge-off rate.

Management Team

Oportun

Expertise Across Products and Industries

Raul Vazquez

Chief Executive Officer and Board Member

20+ years in Consumer Finance, High Tech and Retail

Walmart

Patrick Kirscht

Chief Credit Officer

25+ years in Consumer Finance in Risk Management and FP&A

WELLS FARGO · HSBC · metris COMPANIES

Kathleen Layton

Chief Legal Officer

15+ years in Corporate and Capital Markets Legal

Simpson Thacher · servicenow · McDermott Will & Emery

Paul Appleton

Treasurer, Head of Capital Markets and Interim Chief Financial Officer

20+ years in Consumer Lending

MUFG · Morgan Stanley · BNP PARIBAS

Gonzalo Palacio

Chief Marketing Officer

15+ years in Consumer Lending and Banking Services

Capital One · FS Card Inc.

Deepak Rao

Chief Technology Officer

20+ years in High Tech and Consumer Finance

SoFi · Microsoft

Ryan Helwig

Senior VP, Head of Member Operations

25+ years in Financial Services Operations

PNC · citi

Gaurav Rana

Senior VP, General Manager, Lending

20+ years in High Tech and Consumer Finance

Capital One · McKinsey & Company

Ezra Garrett

Senior VP, Public Affairs and Impact

20+ years in Public Affairs and Community Engagement

TARGET · PG&E Pacific Gas and Electric Company

Appendix

Oportun

Appendix

Key definitions

- **30+ Day Delinquency Rate** is the unpaid principal balance for our owned loans and credit cards receivable that are 30 or more calendar days contractually past due as of the end of the period divided by Owned Principal Balance as of such date
- **Adjusted EBITDA** is a non-GAAP financial measure calculated as net income (loss), adjusted to eliminate the effect of the following items: income tax expense (benefit), stock-based compensation expense, depreciation and amortization, interest expense from corporate financing, certain non-recurring charges, and fair value mark-to-market adjustment
- **Adjusted EBITDA Margin** is calculated as Adjusted EBITDA divided by total revenue
- **Adjusted Earnings Per Share (EPS)** is a non-GAAP financial measure calculated by dividing Adjusted Net Income by diluted adjusted weighted-average common shares outstanding
- **Adjusted Net Income** is a non-GAAP financial measure calculated by adjusting our net income (loss) for the impact of our election of the fair value option, and further adjusted to exclude income tax expense (benefit), stock-based compensation expense, fair value mark-to-market adjustment on asset-backed notes, and certain non-recurring charges
- **Adjusted Operating Expense** is a non-GAAP financial measure calculated by adjusting total operating expenses to exclude stock-based compensation expense and certain non-recurring charges
- **Adjusted OpEx Ratio** is a non-GAAP financial measure calculated as Adjusted Operating Expense divided by Average Daily Principal Balance
- **Adjusted Return on Equity ("Adjusted ROE")** is a non-GAAP financial measure calculated by dividing annualized Adjusted Net Income by average total stockholders' equity; prior to January 1, 2020, Adjusted ROE was calculated by dividing annualized Adjusted Net Income by average total stockholders' equity
- **Aggregate Originations** is the aggregate amount disbursed to borrowers and credit granted on credit cards during a specified period, including amounts originated by us through our Lending as a Service partners or under our bank partnership programs. Aggregate Originations exclude any fees in connection with the origination of a loan
- **Annualized Net Charge-Off Rate ("NCO Rate")** is calculated as annualized loan and credit card principal losses (net of recoveries) divided by the Average Daily Principal Balance of owned loans and credit cards receivable for the period
- **Average Daily Debt Balance** is the average of outstanding debt principal balance at the end of each calendar day during the period
- **Average Daily Principal Balance ("ADPB")** is the average of outstanding principal balance of owned loans and credit cards receivable at the end of each calendar day during the period
- **Back Book** is comprised of loans originated prior to our material credit tightening in July 2022
- **Corporate Financing** is (a) a senior secured term loan secured by the assets of the Company and certain of its subsidiaries guaranteeing the term loan, including pledges of the equity interests of certain subsidiaries that are directly or indirectly owned by the Company and (b) a residual facility secured by the residual cash flows of certain of the Company's securitizations.
- **Cost of Debt** is calculated as annualized interest expense divided by Average Daily Debt Balance

Key definitions (cont'd)

- **Customer Acquisition Cost (or "CAC")** is calculated as sales and marketing expenses, which include the costs associated with various paid marketing channels, including direct mail, digital marketing and brand marketing and the costs associated with our telesales and retail operations divided by number of loans originated and new credit cards activated to new and returning borrowers during a period
- **First Payment Defaults** are calculated as the principal balance of any loan whose first payment becomes 30 days past due, divided by the aggregate principal balance of all loans originated during that same period
- **Front Book** is comprised of loans originated since our material credit tightening in July 2022
- **Loans Receivable at Fair Value** are all loans receivable held for investment. Loans Receivable at Fair Value include loans receivable on our unsecured and secured personal loan products and credit cards receivable balances. Credit Cards Receivable were reclassed to Credit Cards Receivable Held for Sale
- **Managed Principal Balance at End of Period** is the total amount of outstanding principal balance for all loans and credit cards receivable, including loans sold, which we continue to service, at the end of the period. Managed Principal Balance at End of Period also includes loans and accounts originated under a bank partnership program that we service
- **Net Interest Margin** is calculated by subtracting interest expense from total revenue
- **Net Interest Margin Ratio** is calculated as annualized Net Interest Margin divided by Average Daily Principal Balance
- **Net Charge-Offs ("NCO")** is loan and credit card principal losses (net of recoveries)
- **OpEx** is total operating expense
- **OpEx Ratio** is calculated as annualized Operating Expense divided by Average Daily Principal Balance
- **Owned Principal Balance EOP** is the total amount of outstanding principal balance for all loans and credit cards receivable, including finance receivables pledged as part of a secured borrowing and excluding loans and receivables sold or retained by a bank partner, at the end of the period
- **Portfolio Yield** is annualized interest income as a percentage of Average Daily Principal Balance
- **Return on Assets ("ROA")** is annualized Adjusted Net income as a percentage of Average Daily Principal Balance
- **Return on Equity ("ROE")** is calculated as annualized net income divided by average stockholders' equity for a period
- **Risk Adjusted Net Interest Margin** is a non-GAAP financial measure calculated by adjusting our Net Interest Margin to exclude the impact of fair value mark-to-market adjustment on Loans Receivable at Fair Value, Charge-offs, net of recoveries on Loans Receivable at Fair Value, and certain non-recurring charges
- **Risk Adjusted Net Interest Margin Ratio** is a non-GAAP financial measure calculated as annualized Risk Adjusted Net Interest Margin divided by Average Daily Principal Balance
- **Risk Adjusted Yield** is calculated by subtracting Annualized Net Charge-Off Rate from Portfolio Yield for the period

Appendix

Key financial & operating metrics

	Quarter Ended						Six Months Ended June 30		
	2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y	2025	2024	Change Y / Y
Aggregate Originations (Millions)	$480.8	$469.4	$522.2	$480.2	$434.8	10.6%	$950.2	$773.0	22.9%
Number of Loans Originated	156,734	142,843	156,503	148,022	133,310	17.6%	299,577	231,497	29.4%
Average Loan Size	$3,067	$3,286	$3,336	$3,244	$3,261	(5.9)%	$3,172	$3,339	(5.0)%
Portfolio Yield (%)	32.8%	33.0%	34.2%	33.2%	33.9%	(106)bps	32.9%	33.2%	(27)bps
30+ Day Delinquency Rate (%)	4.4%	4.7%	4.8%	5.2%	5.0%	(54)bps	4.4%	5.0%	(54)bps
Annualized Net Charge-Off Rate (%)	11.9%	12.2%	11.7%	11.9%	12.3%	(41)bps	12.0%	12.2%	(13)bps

	Quarter Ended						Six Months Ended June 30		
Other Useful Metrics	2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y	2025	2024	Change Y / Y
Managed Principal Balance EOP (Millions)	$2,939.8	$2,955.0	$2,973.5	$3,011.8	$2,997.8	(1.9)%	$2,939.8	$2,997.8	(1.9)%
Owned Principal Balance EOP (Millions)	$2,636.4	$2,659.4	$2,678.2	$2,732.2	$2,719.0	(3.0)%	$2,636.4	$2,719.0	(3.0)%
Average Daily Principal Balance (Millions)	$2,666.8	$2,705.2	$2,714.4	$2,755.5	$2,745.7	(2.9)%	$2,685.9	$2,798.7	(4.0)%
Customer Acquisition Cost [1]	$115	$139	$111	$118	$122	(5.7)%	$127	$139	(8.6)%

[1] Sales and marketing expenses divided by the number of new and returning member loans originated in the respective periods.

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Condensed consolidated income statement

($ Millions, except per share data. Shares in Millions)	Quarter Ended					Change	Six Months Ended June 30		Change
	2Q25	**1Q25**	**4Q24**	**3Q24**	**2Q24**	**Y / Y**	**2025**	**2024**	**Y / Y**
Interest income	$218.3	$220.2	$233.5	$230.0	$231.4	(5.7)%	$438.5	$462.0	(5.1)%
Non-interest income	16.1	15.7	17.5	19.9	19.0	(15.5)%	31.7	38.9	(18.4)%
Total revenue	**$234.3**	**$235.9**	**$250.9**	**$250.0**	**$250.4**	**(6.4)%**	**$470.3**	**$500.9**	**(6.1)%**
Less:									
Interest expense	$59.5	$57.4	$73.7	$55.7	$54.2	9.8%	$116.9	$108.7	7.6%
Net increase (decrease) in fair value	(70.3)	(72.7)	(83.9)	(131.6)	(136.1)	48.4%	(142.9)	(253.0)	43.5%
Net Revenue	**$104.6**	**$105.8**	**$93.4**	**$62.6**	**$60.0**	**74.2%**	**$210.4**	**$139.2**	**51.1%**
Operating expenses:									
Sales and marketing	$18.1	$19.9	$17.3	$17.4	$16.3	11.2%	$38.0	$32.3	17.7%
Other operating expenses	76.4	72.8	72.2	84.7	92.9	(17.8)%	149.2	186.6	(20.1)%
Total operating expenses	**$94.4**	**$92.7**	**$89.5**	**$102.1**	**$109.2**	**(13.5)%**	**$187.1**	**$218.8**	**(14.5)%**
Income (loss) before taxes	**$10.1**	**$13.2**	**$3.9**	**$(39.5)**	**$(49.1)**	**NM**	**$23.3**	**$(79.6)**	**NM**
Income tax provision (benefit)	3.2	3.4	(4.8)	(9.5)	(18.1)	NM	6.6	(22.2)	(129.9)%
Net income (loss)	**$6.9**	**$9.8**	**$8.7**	**$(30.0)**	**$(31.0)**	**NM**	**$16.6**	**$(57.5)**	**NM**
Memo:									
Earnings (loss) per share	$0.15	$0.21	$0.20	$(0.75)	$(0.78)	NM	$0.36	$(1.46)	NM
Diluted earnings (loss) per share	$0.14	$0.21	$0.20	$(0.75)	$(0.78)	NM	$0.35	$(1.46)	NM
Weighted average common shares outstanding - basic	46.6	45.5	42.7	40.0	39.8	17.0%	46.0	39.4	17.0%
Weighted average common shares outstanding - diluted	47.9	47.0	43.6	40.0	39.8	20.3%	47.5	39.4	20.6%

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Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Condensed consolidated balance sheet

($ Millions)	Quarter Ended 2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y
Cash and cash equivalents	$96.8	$78.5	$60.0	$71.8	$72.9	32.9%
Restricted cash	131.4	152.4	154.7	156.7	163.8	(19.8)%
Total cash	**$228.2**	**$231.0**	**$214.6**	**$228.5**	**$236.6**	**(3.6)%**
Loans receivable at fair value	2,755.5	2,770.5	2,778.5	2,728.5	2,714.4	1.5%
Other assets	217.4	224.8	234.0	294.2	299.3	(27.4)%
Total assets	**$3,201.1**	**$3,226.3**	**$3,227.1**	**$3,251.3**	**$3,250.4**	**(1.5)%**
Secured financing	331.1	445.5	535.5	125.4	156.4	111.6%
Asset-backed notes at fair value	617.9	863.9	1,080.7	1,386.7	1,583.1	(61.0)%
Asset-backed borrowings at amortized cost	1,605.6	1,281.3	984.3	1,109.4	836.9	91.9%
Corporate financing	193.9	199.7	203.8	215.7	230.4	(15.8)%
Other liabilities	76.6	69.9	69.1	86.6	89.4	(14.4)%
Total liabilities	**$2,825.1**	**$2,860.2**	**$2,873.3**	**$2,923.7**	**$2,896.2**	**(2.5)%**
Total stockholders' equity	**$376.0**	**$366.1**	**$353.8**	**$327.6**	**$354.1**	**6.2%**
Total liabilities and stockholders' equity	**$3,201.1**	**$3,226.3**	**$3,227.1**	**$3,251.3**	**$3,250.4**	**(1.5)%**

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Adjusted EBITDA reconciliation

	Quarter Ended						Six Months Ended June 30,		
($ Millions)	**2Q25**	**1Q25**	**4Q24**	**3Q24**	**2Q24**	**Change Y / Y**	**2025**	**2024**	**Change Y / Y**
Net income (loss)	$6.9	$9.8	$8.7	$(30.0)	$(31.0)	NM	$16.6	$(57.5)	NM
Adjustments:									
Income tax expense (benefit)	3.2	3.4	(4.8)	(9.5)	(18.1)	NM	6.6	(22.2)	NM
Interest on corporate financing	9.4	9.7	11.4	12.6	13.2	(28.7)%	19.2	27.1	(29.3)%
Depreciation and amortization	10.7	11.1	12.5	13.5	13.0	(17.6)%	21.8	26.2	(16.9)%
Stock-based compensation expense	2.7	2.8	2.8	3.2	3.0	(9.9)%	5.5	7.0	(20.7)%
Other non-recurring charges[1]	4.0	1.7	14.3	2.9	12.5	(68.3)%	5.6	16.8	(66.6)%
Fair value mark-to-market adjustment	(5.7)	(4.9)	(4.0)	38.6	37.7	NM	(10.7)	34.7	NM
Adjusted EBITDA	**$31.2**	**$33.5**	**$41.0**	**$31.4**	**$30.2**	**3%**	**$64.7**	**$32.2**	**101%**
Memo:									
Total revenue	234.3	235.9	250.9	250.0	250.4	(6.4)%	470.3	500.9	(6.1)%
Adjusted EBITDA Margin (%)[2]	**13.3%**	**14.2%**	**16.3%**	**12.5%**	**12.1%**		**13.8%**	**6.4%**	

[1] Certain prior-period financial information has been reclassified to conform to current period presentation.

[2] Calculated as Adjusted EBITDA divided by total revenue.

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Adjusted EBITDA reconciliation

($ Millions)	Year Ended December 31, 2024	2023	Change Y / Y	
Net income (loss)	$(78.7)	$(180.0)		
Adjustments:				
Income tax expense (benefit)	(36.5)	(73.7)		50.5 %
Interest on corporate financing	51.1	51.8		(1.2)%
Depreciation and amortization	52.2	54.9	(4.9)	%
Stock-based compensation expense	13.1	18.0	(27.5)	%
Other non-recurring charges[1]	34.0	38.0	(10.5)	%
Fair value mark-to-market adjustment	69.3	109.5	(36.7)	%
Adjusted EBITDA	**$104.5**	**$18.6**	**463%**	
Memo:				
Total revenue	1,001.8	1,056.9	(5.2)	%
Adjusted EBITDA Margin (%)[2]	**10.4%**	**1.8%**		

[1] Certain prior-period financial information has been reclassified to conform to current period presentation.

[2] Calculated as Adjusted EBITDA divided by total revenue.

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Adjusted net income reconciliation

($ Millions)	Quarter Ended 2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y	Six Months Ended June 30, 2025	2024	Change Y / Y
Net income (loss)	$6.9	$9.8	$8.7	$(30.0)	$(31.0)	NM	$16.6	$(57.5)	NM
Adjustments:									
Income tax expense (benefit)	3.2	3.4	(4.8)	(9.5)	(18.1)	NM	6.6	(22.2)	NM
Stock-based compensation expense	2.7	2.8	2.8	3.2	3.0	(9.9)%	5.5	7.0	(20.7)%
Other non-recurring charges[1]	4.0	1.7	14.3	2.9	12.5	(68.3)%	5.6	16.8	(66.6)
Net decrease in fair value of credit cards receivable	—	—	—	—	36.2	(100.0)%	—	36.2	(100.0)
Mark-to-market adjustment on ABS notes	3.4	7.9	8.5	34.6	1.9	76.5%	11.3	29.0	(61.2)
Adjusted income before taxes	**$20.1**	**$25.5**	**$29.5**	**$1.3**	**$4.4**	**355.5%**	**$45.7**	**$9.4**	**386.8%**
Normalized income tax expense	(5.4)	(6.9)	(8.0)	(0.3)	(1.2)	(355.5)%	(12.3)	(2.5)	(386.9)%
Income tax rate (%)	27.0%	27.0%	27.0%	27.0%	27.0%		27.0%	27.0%	
Adjusted Net Income	**$14.7**	**$18.6**	**$21.5**	**$0.9**	**$3.2**	**355.5%**	**$33.3**	**$6.9**	**386.8%**
Memo:									
Stockholders' equity	$376.0	$366.1	$353.8	$327.6	$354.1	6.2%	$376.0	$354.1	6.2%
GAAP ROE	**7.4%**	**11.0%**	**10.2%**	**(35.0)%**	**(33.9)%**		**9.2%**	**(30.5)%**	
Adjusted ROE (%)[2]	**15.9%**	**21.0%**	**25.2%**	**1.1%**	**3.5%**		**18.4%**	**3.6%**	

[1] Certain prior-period financial information has been reclassified to conform to current period presentation.

[2] Calculated as Adjusted Net Income (Loss) divided by average stockholders' equity. ROE has been annualized.

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Adjusted operating expense and adjusted operating expense ratio reconciliation

	Quarter Ended						Six Months Ended June 30,		
($ Millions)	2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y	2025	2024	Change Y / Y
OpEx Ratio	14.2%	13.9%	13.1%	14.7%	16.0%		14.0%	15.7%	
Total operating expense	**$94.4**	**$92.7**	**$89.5**	**$102.1**	**$109.2**	**(13.5)%**	**$187.1**	**$218.8**	**(14.5)%**
Less:									
Stock-based compensation expense	(2.7)	(2.8)	(2.8)	(3.2)	(3.0)	9.9%	(5.5)	(7.0)	20.7%
Other non-recurring charges	(3.2)	(0.9)	2.6	(2.5)	(12.1)	73.7%	(4.1)	(16.0)	74.4%
Total Adjusted Operating Expense	**$88.6**	**$88.9**	**$89.2**	**$96.3**	**$94.1**	**(5.9)%**	**$177.5**	**$195.8**	**(9.4)%**
Average Daily Principal Balance	$2,666.8	$2,705.2	$2,714.4	$2,755.5	$2,745.7	(2.9)%	$2,685.9	$2,798.7	(4.0)%
Adjusted OpEx Ratio	**13.3%**	**13.3%**	**13.1%**	**13.9%**	**13.8%**		**13.3%**	**14.1%**	

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Risk adjusted net interest margin reconciliation

($ Millions)	Quarter Ended						Six Months Ended June 30,		
	2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y	2025	2024	Change Y / Y
Total Revenue	234.3	235.9	250.9	250.0	250.4	(6.4)%	470.3	500.9	(6.1)%
Less: Interest Expense	59.5	57.4	57.1 [1]	55.7	54.2	9.8%	116.9	108.7	7.6%
Net Interest Margin	**$174.8**	**$178.5**	**$193.9**	**$194.2**	**$196.2**	**(10.9)%**	**$353.3**	**$392.2**	**(9.9)%**
Net Interest Margin Ratio	**26.3%**	**26.8%**	**28.4%**	**28.0%**	**28.7%**		**26.5%**	**28.2%**	
Adjustments:									
Mark-to-market adjustment on loans	9.1	12.4	11.4	(5.4)	(36.7)	NM	21.5	(7.8)	NM
Mark-to-market adjustment on derivatives	—	0.4	1.0	1.3	1.0	(98.1)%	0.5	2.1	(78.8)%
Net settlements on derivative instruments	3.0	3.7	1.8	3.0	3.8	(22.0)%	6.7	2.7	142.9%
Fair value mark on loans sold	—	—	(9.8)	(13.6)	(18.4)	NM	—	(51.8)	NM
Net decrease in Fair Value of Credit Card	—	—	—	—	36.2	NM	—	36.2	NM
Net charge-offs	(79.0)	(81.3)	(79.9)	(82.3)	(83.9)	5.9%	(160.3)	(169.2)	NM
Other non-recurring charges	0.8	0.7	0.2	0.4	0.4	95.2%	1.5	0.8	91.4%
Risk Adjusted Net Interest Margin	**$108.7**	**$114.5**	**$118.7**	**$97.6**	**$98.5**	**10.3%**	**$223.1**	**$205.2**	**8.7%**
Average Daily Principal Balance	2,666.8	2,705.2	2,714.4	2,755.5	2,745.7		2,685.9	2,798.7	
Risk Adjusted Net Interest Margin Ratio	**16.3%**	**17.2%**	**17.4%**	**14.1%**	**14.4%**		**16.8%**	**14.7%**	

[1] Excludes a $16.6 million non-cash write-off of deferred financing costs relating to the repayment of prior corporate financing facility as part of a November 2024 refinancing.

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Basic and diluted earnings per share reconciliation

($ Millions, except per share data. Shares in Millions)	Quarter Ended						Six Months Ended June 30		
	2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y	2025	2024	Change Y / Y
Net income (loss)	$6.9	$9.8	$8.7	$(30.0)	$(31.0)	NM	$16.6	$(57.5)	NM
Net income (loss) attributable to common stockholders	**$6.9**	**$9.8**	**$8.7**	**$(30.0)**	**$(31.0)**	**NM**	**$16.6**	**$(57.5)**	**NM**
Basic weighted-average common shares outstanding	46.6	45.5	42.7	40.0	39.8	17.0%	46.0	39.4	17.0%
Weighted average effect of dilutive securities:									
Stock options	—	—	—	—	—	NM	—	—	NM
Restricted stock units	1.3	1.5	0.8	—	—	NM	1.4	—	NM
Diluted weighted-average common shares outstanding	**47.9**	**47.0**	**43.6**	**40.0**	**39.8**	**20.3%**	**47.5**	**39.4**	**20.6%**
Earnings (loss) per share:									
Basic	**$0.15**	**$0.21**	**$0.20**	**$(0.75)**	**$(0.78)**	**NM**	**$0.36**	**$(1.46)**	**NM**
Diluted	$0.14	$0.21	$0.20	$(0.75)	$(0.78)	NM	$0.35	$(1.46)	NM

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Adjusted earnings per share reconciliation

($ Millions, except per share data. Shares in Millions)	Quarter Ended						Six Months Ended June 30		
	2Q25	1Q25	4Q24	3Q24	2Q24	Change Y / Y	2025	2024	Change Y / Y
Diluted earnings (loss) per share	$0.14	$0.21	$0.20	$(0.75)	$(0.78)	NM	$0.35	$(1.46)	NM
Adjusted Net Income	**$14.7**	**$18.6**	**$21.5**	**$0.9**	**$3.2**	**$—**	**$33.3**	**$6.9**	**$—**
Basic weighted-average common shares outstanding	46.6	45.5	42.7	40.0	39.8	17.0%	46.0	39.4	17.0%
Weighted average effect of dilutive securities:									
Stock options	—	—	—	—	—	NM	—	—	NM
Restricted stock units	1.3	1.5	0.8	0.3	0.5	NM	1.4	0.5	212.2%
Diluted adjusted weighted-average common shares outstanding	**47.9**	**47.0**	**43.6**	**40.2**	**40.3**	**18.9%**	**47.5**	**39.8**	**19.2%**
Adjusted EPS	**$0.31**	**$0.40**	**$0.49**	**$0.02**	**$0.08**	**$—**	**$0.70**	**$0.17**	**$—**

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Adjusted earnings per share reconciliation

($ Millions, except per share data. Shares in Millions)	Year Ended December 31		Change
	2024	**2023**	**Y / Y**
Diluted earnings (loss) per share	$ (1.95)	$ (4.88)	60.0 %
Adjusted Net Income	**$29.3**	**$(71.3)**	**NM**
Basic weighted-average common shares outstanding	40.4	36.9	9.4 %
Weighted average effect of dilutive securities:			
Stock options	—	—	NM
Restricted stock units	0.5	—	NM
Diluted adjusted weighted-average common shares outstanding	**40.9**	**36.9**	**10.8%**
Adjusted EPS	**$0.72**	**$(1.93)**	**NM**

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Net change in fair value

- Increase in FV of Loans will increase Net Revenue
- Increase in FV of Notes will decrease Net Revenue

$ Millions	Quarter Ended 2Q25	1Q25	2Q24	1Q24	Change Q / Q	Y / Y
Loan Portfolio Drivers						
Discount rate	7.0%	7.7%	8.7%	9.1%	(0.7)%	(1.6)%
Remaining cumulative charge-offs as a % of principal balance	12.0%	11.8%	11.6%	11.9%	0.1%	0.4%
Average life in years	1.08	1.10	1.02	1.03	-0.02	0.07
Loans Receivable at Fair Value [1]						
Fair value loan portfolio – principal balance	$2,636.4	$2,659.4	$2,624.5	$2,752.4	$(23.0)	$11.9
Interest and Fee Receivable, net	36.1	37.1	32.0	33.3	$(1.1)	$4.0
Cumulative fair value mark-to-market adjustment	83.0 vs	73.9	57.9 vs	55.8	9.1	25.1
Fair value loan portfolio - end of period	**$2,755.5**	**$2,770.5**	**$2,714.4**	**$2,841.5**	**$(15.0)**	**$41.1**
Price	*104.5%*	*104.2%*	*103.4%*	*103.2%*	*0.3%*	*1.1%*
Asset-Backed Notes at Fair Value						
Carrying value of asset-backed notes	$629.0	$878.3	$1,648.5	$1,769.1	$(249.3)	$(1,019.5)
Cumulative fair value mark-to-market adjustment	(11.1) vs	(14.4)	(65.4) vs	(67.3)	3.4	54.3
Fair value asset-backed notes – end of period	**$617.9**	**$863.9**	**$1,583.1**	**$1,701.9**	**$(246.0)**	**$(965.2)**
Price	*98.2%*	*98.4%*	*96.0%*	*96.2%*	*(0.1)%*	*2.2%*
Net Change in Fair Value Summary						
Mark-to-market adjustment on loans [1]	$9.1	$12.4	$(36.7)	$28.9	$(3.3)	$45.8
Mark-to-market adjustment on asset-backed notes	$(3.4)	$(7.9)	$(1.9)	$(27.1)	$4.5	$(1.5)
Mark-to-market adjustment on derivatives	$—	$0.4	$1.0	$1.2	$(0.4)	$(0.9)
Total fair value mark-to-market adjustment	$5.7	$4.9	$(37.7)	$3.0	$0.8	$43.4
Net charge-offs	$(79.0)	$(81.3)	$(83.9)	$(85.3)	$2.3	$4.9
Net settlements on derivative instruments	$3.0	$3.7	$3.8	$(1.1)	$(0.7)	$(0.8)
Fair value mark on loans sold [2]	$—	$—	$(18.4)	$(33.5)	$—	$18.4
Total Net Change in Fair Value	**$(70.3)**	**$(72.7)**	**$(136.1)**	**$(116.9)**	**$2.4**	**$65.9**

A

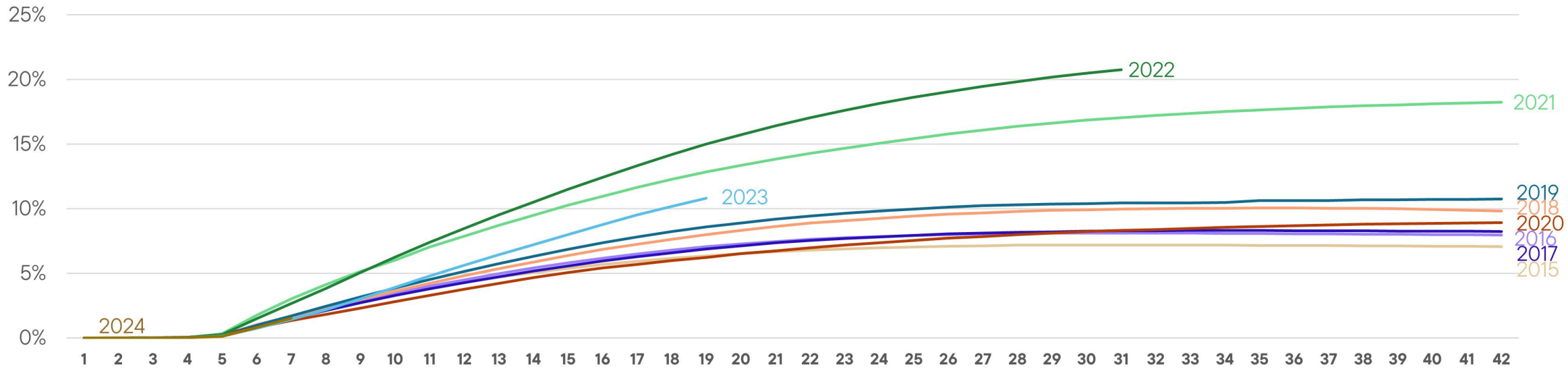
B

[1] In 2Q24 $94.5M of principal related to Credit Cards Receivable were reclassed to Credit Cards Receivable Held for Sale. Additionally, the $(36.7)M mark-to-market adjustment on loans includes a fair value mark-to-market adjustment of $(36.2)M adjustment related to this reclass.
[2] Cumulative fair value mark on sale of loans originated as held for investment.

Note: Numbers may not foot or cross-foot due to rounding.

Net lifetime loan loss rates by vintage

Cumulative Net Principal Charge-offs



Year of Origination	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Dollar Weighted Average Original Term for Vintage (Months)	22.3	24.2	26.3	29.0	30.0	32.0	33.3	37.8	39.2	35.6
Net Lifetime Loan Losses as % of Original Principal Balance	7.1%	8.0%	8.2%	9.8%	10.8%	9.0%*	18.3%*	20.8%*	10.8%*	1.5%*
Outstanding Principal Balance as % of Original Amount Disbursed	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	1.7%	12.7%	41.8%	79.5%

* Vintage is not fully mature from a loss perspective.

Note: The chart above includes all personal loan originations by vintage, excluding loans originated from July 2017 to August 2020 and December 2023 through the current period under a loan program for customers who did not meet the qualifications for our core loan origination program. 100% of those loans were sold pursuant to a whole loan sale arrangement. The 2021 vintage is experiencing higher charge-offs than prior vintages primarily due to a higher percentage of loan disbursements to new members. We tightened credit and began reducing loan volumes to new and returning members in the third quarter of 2021 and reduced significantly in the second half of 2022.

Forward-looking adjusted EBITDA reconciliation

($ Millions)	3Q 2025 Low		3Q 2025 High		FY 2025 Low	FY 2025 High
Net income	**$6.8**	*	**$10.7**	*	**$31.8**	**$41.6**
Adjustments:						
Income tax expense (benefit)	1.8		2.9		8.6	11.2
Interest on corporate financing	8.8		8.8		36.9	36.9
Depreciation and amortization	9.9		9.9		40.9	40.9
Stock-based compensation expense	3.2		3.2		12.5	12.5
Other non-recurring charges	3.5		3.5		10.5	10.5
Fair value mark-to-market adjustment	*		*		(6.2)	(8.6)
Adjusted EBITDA	**$34.0**		**$39.0**		**$135.0**	**$145.0**

* Due to the uncertainty in macroeconomic conditions and quarterly volatility in the fair value mark to market adjustment, we are unable to precisely forecast the fair value mark-to-market adjustments on our loan portfolio and asset-backed notes on a quarterly basis. As a result, while we fully expect there to be a fair value mark-to-market adjustment which could have an impact on GAAP net income (loss), the net income (loss) number shown above assumes no change in the fair value mark-to-market adjustment.

Note: Numbers may not foot or cross-foot due to rounding.

Appendix

Forward-looking adjusted net income and adjusted earnings per share reconciliation

($ Millions, except per share data. Shares in Millions)	FY 2025 Low	FY 2025 High
Net Income	**$31.8**	**$41.6**
Adjustments:		
Income tax expense (benefit)	8.6	11.2
Stock-based compensation expense	12.5	12.5
Other non-recurring charges	10.5	10.5
Mark-to-market adjustment on ABS notes	16.0	16.0
Adjusted income before taxes	**$79.4**	**$91.8**
Normalized income tax expense	21.4	24.8
Adjusted Net Income	**$58.0**	**$67.0**
Diluted adjusted weighted-average common shares outstanding	**48.0**	**48.0**
Diluted earnings per share	**$0.66**	**$0.87**
Adjusted EPS	**$1.20**	**$1.40**

Note: Numbers may not foot or cross-foot due to rounding.

Endnotes

1. Bankrate's Financial Freedom survey, July 2024
2. Financial Health Network (FHN): "Financial Health Pulse™ 2024 U.S. Trends Report"
3. Bankrate's 2025 Annual Emergency Savings Report, February 2025
4. Financial Health Network: "The FinHealth Spend Report 2023"
5. Yahoo Finance/Marist Poll 2025 survey, January 2025
6. Based on a study prepared for Oportun by FHN "True Cost of a Loan," October 2021, calculated as of June 2025
7. Customers who come to us without a FICO score who have begun establishing a credit history. Reflects new and returning customers. Since inception and as of June 30, 2025
8. Based on the average cost of borrowing for $500, $1,500 and $3,000 as determined by a study prepared for Oportun by the Financial Health Network (FHN) "True Cost of a Loan," October 2021, calculated as of June 2025
9. Now consolidated into a single company "DolFinTech"
10. Limited pilot program in three California locations
11. 3Q22 vintage only includes August and September 2022
12. Excludes credit cards
13. Corporate level ROA based on assumed tax rate of 27.0%
14. 2Q25 adjusted metrics for comparison purposes, to exclude non-recurring items
15. Warehouse Lines - combined capacity on our secured financing facilities as of June 30, 2025
16. WLS Agmts Rmng - combined sale targets on forward flow whole loan sale agreements as of June 30, 2025

Investor Contact

Dorian Hare
650-590-4323
ir@oportun.com